

## We Answer To You.

■ For nearly 30 years, the professionals at The Justin Agency have been planning, developing and implementing quality risk management and insurance programs for businesses and



individuals on the Eastside of Lake Washington. Because we are independent and locally owned, we work for you, not an insurance company.

## Integrity. Commitment. Creativity. Quality. Cost Control.

■ These are words that are used often to describe the work of The Justin Agency. The professionals at The Justin Agency work with you to develop creative solutions to your insurance problems. Managing your risks and controlling your costs is our goal.



## We Offer All Types Of Insurance Protection:

### Commercial



- Retailers
- Wholesalers
- Manufacturers
- Contractor/Developers
- Office Buildings
- Restaurants
- Hotel/Motel
- Farms/Ranches
- Lessor Risk/Shopping Centers
- Automotive Repair
- Service Stations

### Personal

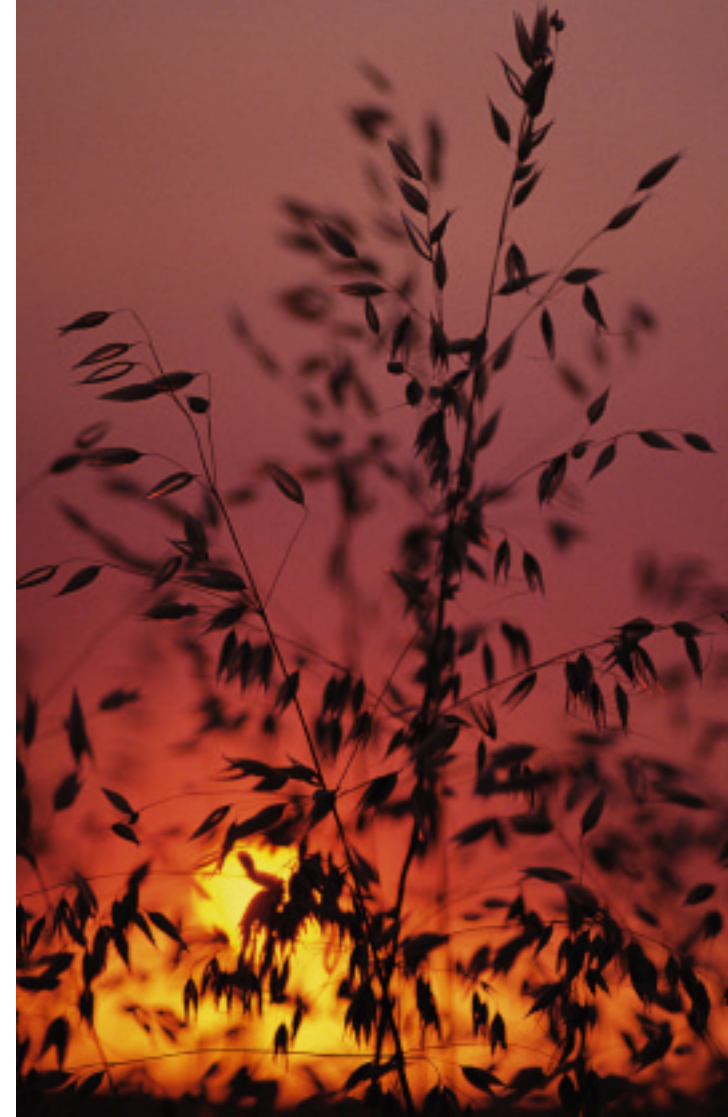
- Automobiles
- Homes
- Umbrellas
- Rentals
- Recreational Vehicles
- Boats
- Mobile Homes

### Life, Health and Financial Services

- Group and Individual Life and AD&D
- Disability
- Dental and Vision
- Medical
- Annuities
- Bonds
- Cafeteria Plans (section 125)
- Pensions and IRAs



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## We Begin By Listening.

■ The first step is to help you identify your business or personal needs.

Our team of insurance specialists then develop a comprehensive plan of protection for you. The Justin Agency has a proven record of providing quality protection and personal service at a competitive price.

## Yesterday, Today And Tomorrow.

■ The Justin Agency was started in Redmond, Washington, in 1970. Being locally owned gives us a



better understanding of the needs of our community. We're proud to serve our friends and neighbors. In a constantly changing – sometimes hostile – insurance environment, you can count on stability and a friendly face at The Justin Agency.



## Service First.

■ Whether you need protection for your home, auto, life, health, or business, you can count on The Justin Agency. Because we are an independent agency representing many quality companies, we

have the flexibility to offer you many options.

## We Do The Shopping For You.

■ After we determine your insurance needs, we'll offer you expert advice about the company and coverage that best suits your needs. We represent many companies including:

- SAFECO
- American States
- Western National
- Oregon Mutual
- CBIC
- Progressive
- Maryland
- Financial Indemnity
- Blue Cross
- Regence
- United Health



## Claims Reported Promptly.

■ The Justin Agency reports your claim promptly to our companies. We check on the status of your claim and assist you in processing the claim. We even have the unique ability to pay some losses directly from our office. We call this



"Fast Track Claims."

## Let's Talk. No Obligation.

■ The professionals at The Justin Agency welcome the opportunity to discuss your insurance needs, reduce costs or improve your financial protections. No obligation, of course.

