

Events Guide



IS Expo Spring 2000



March 28-29

Las Vegas, Nevada

AFCOM.





Table of Contents

Letter from the Governor	1
Events Schedule	5
Convention Center Layout.....	8
Product Information Sessions.....	10
Exhibit Hall Layout by Booth Number.....	15
Exhibit Hall Layout by Company	17
Exhibitor Listing – by Company	19
Exhibitor Listing – by Booth	20
Exhibitor Descriptions.....	21
Product Classification Index.....	48
Where to Dine	54
Sites to See and Things to Do	56
Advertisers Index	61



AFCOM's Shuttle Bus Schedule

Shuttles will run every 20 minutes to and from

Bally's/Convention Center

Sunday, March 26	12:30pm-6:30pm
Monday, March 27	7:00am-5:30pm
Tuesday, March 28	6:45am-6:30pm
Wednesday, March 29	7:00am-6:00pm
Thursday, March 30	7:00am-1:00pm



Exhibitor Listing

By Booth Number

eMag Solutions.....	100	Media Recovery	328	Mainstar Software Corp.	707
Systemware, Inc.	101	MVS Solutions, Inc.	329	TIDAL Software.....	711
BGI Professional Services, Inc.	102	NewEra Software, Inc.....	335	Fujifilm Computer Products	714
e-Media Plus	104	Axios Products, Inc.....	337	Aperture Technologies, Inc.	715
Varilease Technology Group, Inc.....	106	Chemetron Fire Systems	339	Barr Systems, Inc.	720
IBM.....	109	Xerox Corporation	401	Allen Systems	721
The Harloff Company, Inc.....	114	BETA Systems Software, Inc.	409	Magnetic Products & Services	724
Dataware	115	COMPEL	415	Winsted Corporation.....	727
Tangram Enterprise Systems	116	Evans Consoles, Inc.	428	Federal Data Tape Relocation.....	728
Great Lakes Case & Cabinets Co., Inc.	118	Diversified Software Systems	429	Core Technologies.....	732
Interim Technology.....	121	Carlson	434	Willamette Industries, Inc.	733
DISASTER RESOURCE GUIDE	124	SYMON Communications	435	Data Devices International	801
P.O.V. Information Technology.....	126	CIE America.....	438	infraWise, Inc.....	803
Stonebranch, Inc.	129	Imation Corporation	509	B & L Associates	805
NER Data Products, Inc.	201	Levi, Ray & Shoup, Inc.	515	Mentor Services Corporation.....	806
APW - Wright Line	207	Arcus Data Security, Inc.....	521	LXI Corp.	808
Perm-A-Store, Inc.....	214	Connectivity Technologies	525	Vision Business Products	809
Integriss	215	MPI technologies, Inc.	529	Media Migration Services, Inc.	810
American Power Conversion.....	216	Data Clean	533	Russ Bassett	811
Texas Digital Systems, Inc.	220	The Bradshaw Group	534	DEK Cable Accessories	814
Ansul Incorporated.....	221	Signature Technology Group.....	536	Fiber Connect, Inc.	816
PRINCE Software	222	Optical Cable Corporation.....	538	ProTech Professional Technical Services ..	823
PermAlert ESP.....	224	Engineered Data Products, Inc.....	600	Hitachi America Ltd.	825
National Technical Institute for the Deaf	225	Cybermation, Inc.	609	Advanced Systems Concepts.....	826
Software Diversified	228	Schwab Corp.....	615	Infra-Structures, Inc.	827
International Software Company, Inc.	229	DukeSolutions/Techtrol.....	620	LBM Systems	828
Global Solutions Consulting, Inc.....	230	Fenwal Protection Systems	621	BRUNS-PAK.....	829
BMC Software	301	EMTEC DataStoreMedia.....	622	Phoenix Software International	830
Recall - Total Information Management ..	309	dRay Tech	625	Pink Elephant	832
Microsoft Corporation.....	314	Bytware, Inc.	628	SASi	833
Mantissa Corp.....	315	Interskill Services, Inc.	629	Critical Path Software.....	835
Tone Software Corp.	320	Isogon Corporation.....	630		
Help/Systems, Inc.	324	Dempsey Business Systems	633		
		Software Engineering of America	701		

(As of 2/25/00)



Exhibitor Descriptions

Advanced Systems Concepts
1300 East Woodfield Road, Suite 310
Schaumburg, IL 60173
847-605-1311 · FAX 847-605-1912
www.asc-as400.com

ASC is one of the leading providers of operations/system administration software for the AS/400 platform. The company offers a unique suite of tools that can be utilized as Operations Navigator plug-ins or host-based interfaces.

Allen Systems
1333 Third Avenue, South
Naples, FL 34102
800-932-5536 · FAX 941-263-0453
www.asg.com

Allen Systems Group (ASG) is the partner-of-choice for Global 3000 companies when they are choosing an Enterprise Productivity Software™ provider. Since 1986, ASG (www.asg.com) has provided Enterprise Productivity Software to more than half of these companies. ASG is a privately held company whose name is synonymous with innovation, integrity, and unrivaled service. ASG is committed to consistent growth, stability and the development of top-caliber products in emerging technology fields.

Headquartered in Naples, Florida, ASG has offices in Atlanta, California, Texas, Australia, France, Germany, Singapore, Hong Kong and the United Kingdom, as well as distribution channels in Asia, Europe, Israel, Mexico, North, Central and South America.

ASG is not a framework but a wide offering of robust, integrated productivity enhancing solutions to meet the needs of today's IT centers.

American Power Conversion
132 Fairgrounds Road
West Kingston, RI 02892
800-877-4080 · FAX 401-788-2739
www.apcc.com

Founded in 1981, American Power Conversion is a worldwide leader in the designing, manufacturing, and marketing of power protection and management solutions for Nonstop Networking™. APC's comprehensive range of products include surge suppressors, uninterruptible power supplies (UPS), power conditioning equipment, and related software for computer and computer-related equipment.

Booth #826

Additional information about APC and its global end-to-end solutions can be found by accessing APC's World Wide Web site at www.apcc.com or by calling 1-800-877-4080.

Ansul Incorporated
One Stanton Street
Marinette, WI 54143-2542
715-735-7411 · FAX 715-732-3479
www.ansul.com

Booth #221

Fire protection without compromise!! INERGEN® "Clean Agent" fire suppression systems, from Ansul Incorporated, instantly responds to a fire hazard while protecting people, equipment, and the environment. AUTOPULSE® Detection and Control panels constantly monitor the hazard area, notifies local fire stations, and records event history.

In actual fire testing, INERGEN systems extinguishes a fire in less than a minute. After suppressing the fire, the gaseous INERGEN agent quickly dissipates into the atmosphere with no effect on the environment. No residue remains on your valuable property! Accepted by the U.S. Environmental Protection Agency for use in occupied and non-occupied areas – and as an inerting agent. Approvals/listings include UL, ULC, FM, MEA, and various international authorities.

To complete the system, install CLEANGUARD™ hand-portable fire extinguishers for personnel response to small fire situations. The CLEANGUARD extinguishers contain DuPont FE-36™ agent, which is clean, electrically nonconductive, environment-friendly, extremely low in toxicity and exceptionally effective.

Aperture Technologies, Inc.
9 Riverbend Drive, South
Stamford, CT 06907
203-357-0800 · FAX 203-357-0809
www.aperture.com

Booth #715

Aperture Technologies is the leader in delivering visual information solutions that help organizations around the world manage their technology infrastructures more effectively.

Aperture for Networks is the premiere Network Documentation Solution. Aperture for Networks can help organizations meet the growth demands of their business by tracking physical location of network devices, documenting device connectivity, and tracking asset information.

(Continued on next page)



Product Classification Index

Systems Management

Advanced Systems Concepts
Allen Systems Group
BETA Systems Software, Inc.
Bytware, Inc.
Cybermation, Inc.
DukeSolutions/Techtrol
Help/Systems, Inc.
Hitachi America, Ltd.
Integris
International Software Company, Inc.
LXI Corp.
MVS Solutions, Inc.
NER Data Products
Software Diversified
TIDAL Software, Inc.
TONE Software Corporation
Xerox Corp.

Systems Software

Advanced Systems Concepts
Allen Systems Group
Aperture Technologies, Inc.
Axios Products, Inc.
BETA Systems Software, Inc.
The Bradshaw Group
Help/Systems, Inc.
Hitachi America, Ltd.
International Software Company, Inc.
Microsoft
MPI technologies, Inc.
MVS Solutions, Inc.
Phoenix Software Int'l
Recall-Total Information Management
SASi
Software Diversified
Software Engineering of America
TIDAL Software, Inc.
Xerox Corp.

Tapes, Disks, Forms, Ribbons, Supplies

Arcus Data Security, Inc.
The Bradshaw Group
CIE America, Inc.
Data Devices International
Dataware
eMag Solutions
e-Media plus, Inc.
EMTEC DataStoreMedia
Fuji Computer Products
Imation
Magnetic Products and Services
Media Recovery
MVS Solutions, Inc.
NER Data Products
Perm-A-Store, Inc.
PRINCE Software
Vision Business Products

Telecommunications

COMPEL
Connectivity Technologies
DEK Cable Accessories, Inc.
TONE Software Corporation

UPS & Environmental Control Systems

American Power Conversion (UPS & power protection)
APW-Wright Line
BRUNS-PAK
COMPEL
dRay Tech, Inc.
DukeSolutions/Techtrol
e-Media plus, Inc.
Help/Systems, Inc.
PermAlert, ESP

Year 2000 Software & Services

Allen Systems Group
The Bradshaw Group
Interim Technology
Mainstar Software Corporation
MPI technologies, Inc.
ProTech Professional Technical Services, Inc.



In the world of data center management, what you don't know can hurt you and probably will!

AFCOM can help. Attend our upcoming conferences and receive the information you need to succeed!

Fall Conference and IS Expo

October 15-18, 2000
Nashville, TN

Spring Conference and IS Expo

March 25-29, 2001
Las Vegas, NV





Where to Dine

Las Vegas, Nevada

American - Continental

Seasons

Bally's Las Vegas
3645 Las Vegas Blvd.
(702) 739-4111

The Big Kitchen Buffet

Bally's Las Vegas
3645 Las Vegas Blvd.
(702) 739-4111

Aureole

Mandalay Bay
3950 Las Vegas Blvd., South
(702) 632-7777
\$\$\$

Planet Hollywood

Caesars Forum Shops
3500 Las Vegas Blvd. South
(702) 791-7827
\$ to \$\$

Sam's American

Bellagio
3600 Las Vegas Blvd., South
(702) 693-7111
\$ to \$\$

Spago

Caesars Forum Shops
3500 Las Vegas Blvd. South
(702) 369-6300
\$\$\$\$

Tony Roma's

Stardust
3000 Las Vegas Blvd. South
(702) 732-6111
\$ to \$\$

Restaurant Price Ranges	
(\$)	\$15 and Under
(\$\$)	Under \$25
(\$\$\$)	Under \$30
(\$\$\$\$)	\$30 and Over

Steak and/or Seafood

Bally's Steakhouse

Bally's Las Vegas
3645 Las Vegas Blvd.
(702) 739-4111

Kiefers

Atop the Carriage House
105 E. Harmon Avenue
(702) 739-8000
\$ to \$\$

Kokomo's

The Mirage
3400 Las Vegas Blvd., South
(702) 791-7111
\$\$\$

Morton's of Chicago

Fashion Show Mall
3200 Las Vegas Blvd. South
(702) 893-0703
\$\$\$\$

Palm Restaurant

Caesars Forum Shops
3500 Las Vegas Blvd. South
(702) 732-7256
\$\$\$\$

Sacred Sea Room

Luxor Hotel
3900 Las Vegas Blvd. South
(702) 262-4000
\$\$

Tillerman

2245 East Flamingo Road
(702) 731-4036
\$

Deli

Jack's Colossal Deli & Snacks

Maxim
160 East Flamingo Road
(702) 731-4300
\$

The Deli

Golden Gate Hotel
111 South Main Street
(702) 382-3510
\$

French

Andre's

401 South 6th Street
(702) 385-5016
\$\$\$\$

Monte Carlo

The Desert Inn
3145 Las Vegas Blvd. South
(702) 733-4444
\$\$\$\$

Pamplermousse

400 East Sahara Avenue
(702) 733-2066
\$